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Europatat Congress 2019

Arne Ivar Sletnes Norwegian Agricultural Cooperatives



Policies in international trade What has been the aim?

- Economic development
- Improved welfare

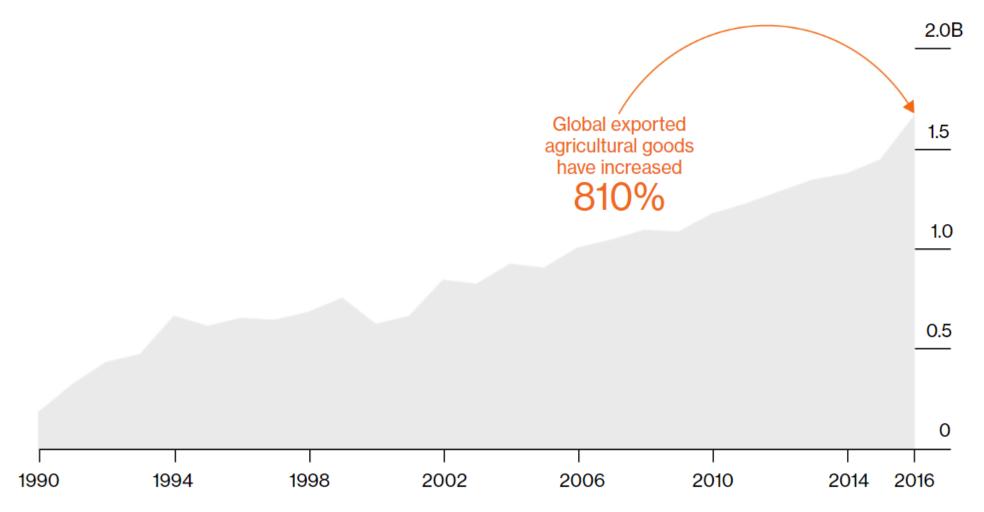
- Liberalisation to increase trade
- Common global rules





Agricultural goods exported worldwide

Billions of tons, 1990-2016



Source: United Nations Commodity Trade Statistics, United Nations Statistics Division



More people

Less land

More conflicts

Water shortage

Warmer

Food Security

Norway



- 385155 km2
- 2500 km length
- 5,1 mill. inhabitants
- Agreement with EU – full integration in most sectors, but not agriculture
- Export: Oil and gas, seafood, chemical products, maritime- and energy related services
- Largest industry on mainland: Food & drink

Norwegian trade policy

Open economy

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Liberal

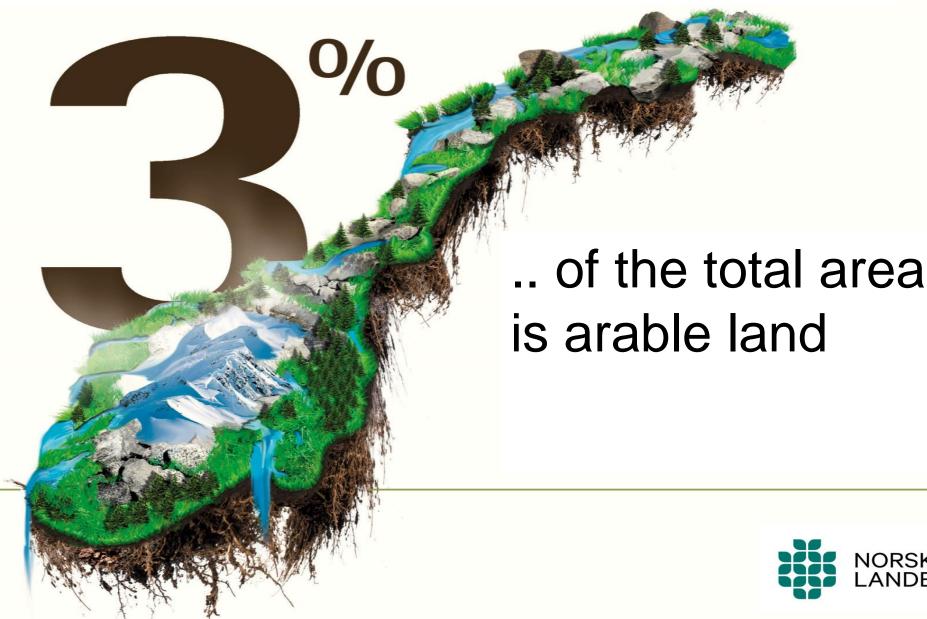


This is Norway

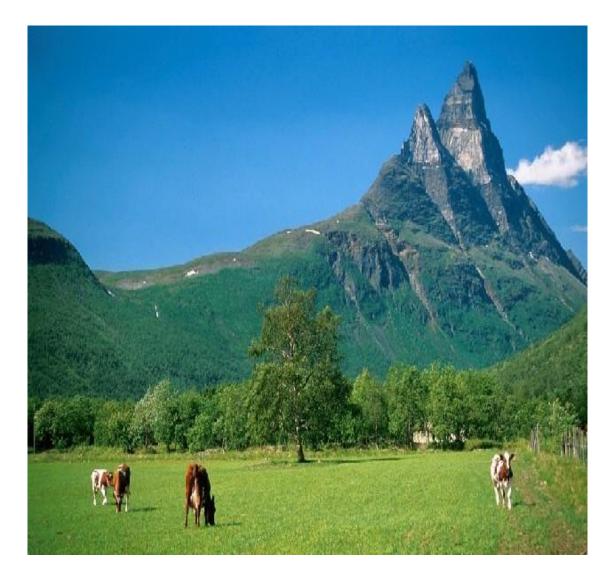
This is Norway

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Norway is rich on recourses, but only



NORSK LANDBRUKSSAMVIRKE



Agricultural production all over the country

Average farm size	20 ha
Average cow herd	26 cows

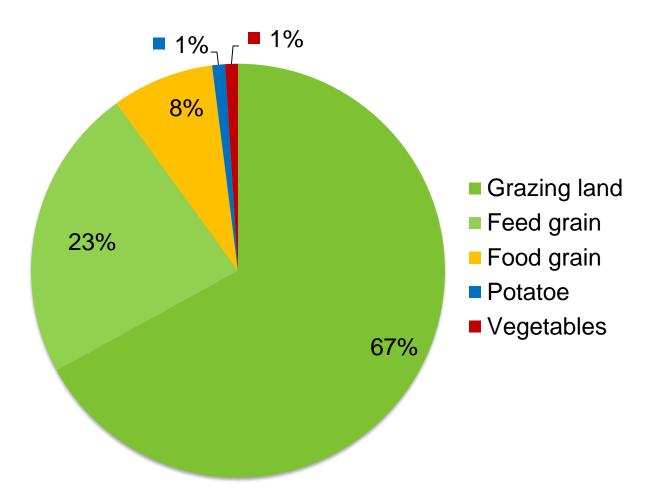
Potato production

300 000 tonn

Self-sufficiency less than 50% on energy basis



90 % of the arable land - used for feed production



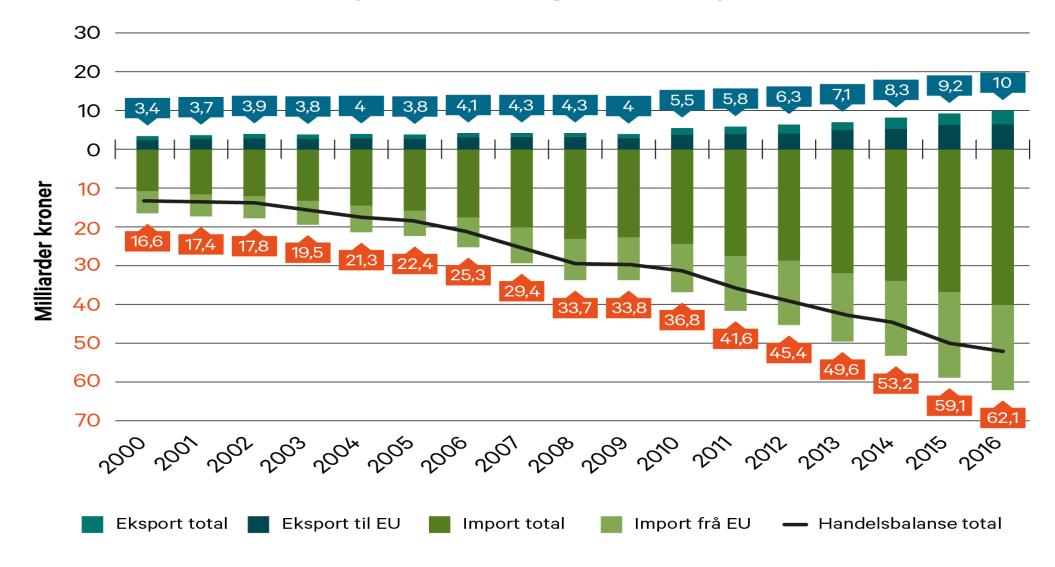


Norwegian policy – trade in agricultural commodities

- Utilise all available agricultural land
 - Maximise self sufficiency
 - Rural development settlement all over the country
 - Maintain cultural landscape
 - Develop biodiversity
 - Industry development
 - Bioeconomy
 - ➔ Protect sensitive productions
- Provide for supplementary imports
- Concessions in trade agreements



Norway's trade in agricultural products





Source: AgriAnalyse/Landbruksdirektoratet/SSB

Limited market

Tariff - NOK 1,12 Price in shop – NOK 15

Does not prevent import

Need to be competitive









- **Use of medicine**
- Pesticides
- Plant health
- Animal health
- Carbon footprint
- **Transparency**

Unique and sustainable assets for the future



Thank you









